## 1. DEFINITIONS

"Company":	Stieber GmbH
"Conditions":	The General Conditions of Purchase (the "Conditions") set out in this document and any special terms and conditions expressly agreed
	to in writing by the Company.
"Contract":	The contract between the Company and the Seller arising on submission of the Order by the Company subject to the Conditions.
"Goods":	All or any part of the products, goods, work, equipment and services to be provided by the Seller under the Contract.
"Order":	The Company's Purchase Order to which these Conditions are annexed.
"Seller":	The party contracting with the Company for the purchase of the Goods.

## 2. CONTRACT TERMS

These Conditions shall apply to all Contracts for the purchase of Goods by the Company from the Seller to the exclusion of all other terms and conditions, including any terms or conditions which the Seller may purport to apply under any sales offer, quotation or similar document, and any terms and conditions subject to which the Order is accepted or purported to be accepted by the Seller. All prior, contemporaneous and subsequent representations, negotiations, and agreements, whether written or oral, including, but not limited to, terms and conditions submitted by the Seller, shall have no legal effect and shall not become part of the Contract unless expressly agreed to in writing by the Company and made a part hereof.

## 3. ORDER

Orders will be issued by the Company in writing, by fax or electronically, and will be binding on the parties upon the Seller's acceptance in writing, by fax or electronically, or by the Seller's commencement of any work or performance (including, without limitation, dispatch or delivery of the Goods) pursuant to the Order. Seller's acceptance of the Order by any means shall constitute acceptance of these Conditions. The Conditions are an integral part of the Order and any business shall be conducted solely on the basis of these Conditions, to the exclusion of and notwithstanding any contrary terms, whether on quotations, acknowledgments, catalogues or any other correspondence from the Seller, including correspondence both pre- and post-dated from placement of the Order.

## 4. PRICE

All prices shall be set forth on the face of the Order or an attachment thereto. The Seller warrants that the prices for the Goods or services sold to the Company under this order are not less favorable than those currently extended to any other customer for the same or like goods or services in equal or less quantities. In the event the Seller reduces its price for such goods or services during the term of the Order, the Seller agrees to reduce the prices hereof correspondingly. No extra charges of any kind including interest charges, service charges or carrying charges will be allowed unless specifically agreed to in writing by the Company.

Unless otherwise agreed by the parties in writing, the price for the Goods or services shall include, unless otherwise agreed and specifically listed on the face of the Order, all packing, inspection, insurance and shipping costs and all applicable excise, sales, use, value added, transfer, goods and services or other taxes assessable against the production, sale, shipment or use of any Goods or services covered by this Order. The Seller shall indemnify and hold harmless the Company from all claims and liabilities arising from the Seller's failure to report or pay any taxes, tariffs or duties for which the Seller is responsible.

# 5. TERMS OF PAYMENT

All invoices for Goods delivered or services performed must be rendered after delivery in accordance with Section 6 hereof, and must bear the Company's Order number and such other information as may be reasonably requested by the Company. Unless otherwise agreed by the parties in writing, payment of each of the Seller's invoices shall be due within sixty (60) days from the date of receipt of a proper invoice. Time for payment shall not be of the essence of the Contract. The Seller is not entitled to delay or suspend delivery of the Goods under the Order or any other order or Contract between the parties as a result of sums being outstanding. No payment will be made for containers, crates or packing materials of any description except by special arrangement and agreed by the Company in writing. No payment of or on account of the Contract price shall constitute an admission by the Company as to the proper performance by the Seller of its obligations. The Company may set off against the price amounts due from the Seller, whether under the applicable Contract of sale or otherwise.

## 6. SHIPMENT AND DELIVERY

Seller grants the Company the right at any time to specify the carrier and/or method of transportation to be employed in conveying any part or all of the Goods covered herein. In the event that Seller uses an unauthorized carrier and/or method of transportation, then all shipping expenses shall be assumed by Seller. Unless otherwise stated in the Order, all Goods will be shipped DDP Company's facility. DDP shall be interpreted in accordance with the version of Incoterms valid at the time of the Seller's acceptance of the Order. Both title and risk of loss (including transportation delays and losses) shall pass to the Company upon delivery to the agreed delivery destination (including off-loading and stacking), whether the Seller prepays freight or not. The Seller shall be responsible for preparing and filing all export documentation for all shipments. The Company shall not be obligated to accept early deliveries, partial deliveries or excess deliveries. If Goods are incorrectly delivered, the Seller shall be responsible for any additional expense incurred in delivering the Goods to the correct destination.

The delivery date set forth on the Order is of the essence of the Contract. If the Seller anticipates that it will not be able to deliver the Goods upon the agreed delivery date, then the Seller shall immediately notify the Company thereof in writing; provided, however, that such notice shall not relieve the Seller of its responsibilities and liabilities with respect to on-time delivery hereunder. In such event, the Company may request that the Seller expedite delivery to the maximum extent possible at the Seller's sole expense. If the Seller does not deliver the Goods by the agreed delivery date, then the Company shall be entitled to (i) terminate the Contract without liability or obligation to the Seller, or (ii) collect liquidated damages from the date on which delivery should have taken place, as such damages may be agreed between the parties, up to and including the total Order value. Such liquidated damages shall be paid at the Company's written demand. Partial deliveries shall not relieve the Seller from liability for any late delivery hereunder. If the Company elects to terminate the Contract due to delayed delivery, then the Company shall be entitled to compensation for losses suffered as a result of the Seller's delay.

## 7. ACCEPTANCE TESTS

Any acceptance tests provided for in the Contract shall, unless otherwise agreed by the parties, be carried out at the place of manufacture during normal business hours. If the Contract does not specify any specific requirements for such acceptance tests, then such tests shall be carried out in accordance with standard industry practice. The Seller shall notify the Company in writing of the acceptance tests in sufficient time to permit the Company to be represented at the tests. If the Company is not so represented, a detailed test report shall be sent to the Company. If the acceptance tests show the Goods not to be in conformity with the Contract and specifications, the Seller shall, without delay, remedy any deficiencies in order to ensure that the Goods comply with the Contract and specifications. New acceptance tests shall then be carried out at the Company's request. The Seller shall bear all costs for acceptance tests carried out at the place of manufacture of the Goods. Notwithstanding any



such inspection or testing, the Seller shall remain fully responsible for the Goods and any such inspection or testing shall not diminish or otherwise affect the Seller's obligations under the Contract including, without limitation, the provisions of Section 8 of these Conditions.

# 8. WARRANTY

The Seller warrants that, upon delivery and for a period of 24 months from the date of delivery, or such other period as shall be agreed upon in writing by the parties, the Goods (i) are designed and manufactured in a professional and workmanlike manner, (ii) are fit for any normal or agreed purpose, (iii) are free from defects in design, materials and workmanship, (iv) strictly comply with specifications and requirements agreed upon with the Company and, in the absence of such agreement, with industry standards, (v) comply with all applicable laws, regulations, orders, acts and statutory requirements relating to the manufacture and sale of such Goods, and (vi) are free of any claim of any nature by any third person. The acceptance of Goods by the Company shall not waive or adversely affect any claim or cause of action arising out of breach of any of the foregoing warranties or any other warranty expressed by the Seller or implied in fact or in law.

Without prejudice to any other right or remedy which the Company may have, for any breach of the foregoing warranties, the Seller shall at the Company's direction, do any of the following (i) take all necessary action, at the Seller's full cost and expense, to correct such breach in the most expeditious manner possible; (ii) refund to the Company an equitable portion of the Contract price; (iii) furnish replacement Goods, as necessary, at the original shipping point; or (iv) in the case of services, re-perform the services. All costs incurred in the expedient correction of breach (including premium time, de-installation, installation, re-commissioning and freight if required by the Company's operating needs), shall be borne by the Seller. When a defect in Goods has been remedied, the Seller shall be liable for defects in the repaired or replaced part under the same terms and conditions as those applicable to the original part. In the event of failure by the Seller to expeditiously correct defects in or replace nonconforming Goods or services, the Company, after reasonable notice to the Seller, may (i) make such corrections or replace such Goods and services and charge the Seller for all costs and expenses incurred by the Company thereby or (ii) rescind the Order and terminate the Contract, in which case the Company shall be entitled to recover from the Seller any deposits, advances or pre-payments made, together with damages as may have been sustained by reason of the Seller's breach.

The warranties of the Seller set forth herein shall inure to the benefit of the Company and its successors, assigns, customers, and other users of the Goods or services.

# 9. INDEMNIFICATION

To the fullest extent permitted by law, the Seller shall indemnify, defend and hold harmless the Company, its directors, officers, employees, agents, affiliates, representatives, and any of the Company's customers buying or using the Goods or services specified herein (collectively, the "Indemnified Parties"), from and against any and all suits, actions, legal or administrative proceedings, claims, demands, damages, liabilities, interest, attorneys' fees, costs and expenses of any nature, whether arising before or after completion and installation of the Goods and/or services, for which the Indemnified Parties might become liable as a result of any act, omission, fault, or negligence, whether active or passive, of the Seller or of anyone acting under the Seller's direction or control or on its behalf, in connection with or incident to the Seller's performance of the Contract, including, without limitation, (i) any third party product liability claims for death, personal injury, property damage and any other losses caused by defective Goods, (ii) any third party claims arising out of any misrepresentation, breach or default by the Seller with respect to ownership, possession, use, operation, condition, sale, purchase, lease, maintenance, selection, manufacture, or delivery of any item or items of Goods or services (including, without limitation, latent and other defects, whether or not discoverable by the Company), and (iii) any other third party claims arising out of the Seller's breach of any representation, warranty or obligation set forth herein.

# **10. INSURANCE**

The Seller shall maintain and keep in force comprehensive general liability insurance, including public and products liability, property damage, employers' liability and workers' compensation insurance, all at minimum limits reasonably acceptable to the Company. As proof of such insurance, Seller shall, at any time upon the Company's reasonable request, provide the Company with any applicable insurance certificates naming the Company as additional insured. The Seller shall be responsible for any new works it installs or erects at the Company's facility and shall maintain insurance to cover loss or damage to such works until completion of the Contract.

# 11. COMPANY'S PROPERTY; CONFIDENTIALITY; TECHNICAL INFORMATION

All plans, specifications, patterns, drawings, designs, blueprints, models, tools, molds, jigs, dies, patterns, samples and other technical documents and information furnished by the Company to the Seller, or specifically paid for by the Company for the manufacture of the Goods, and any replacements thereof and changes thereto and any materials affixed or attached thereto, shall at all times be and remain the exclusive property of the Company. Such materials (i) shall be plainly marked by the Seller as property of the Company, (ii) shall be held by the Seller in safe custody at its own risk and maintained and kept in good condition by the Seller until returned to the Company and (iii) shall not, without the prior written consent of the Company, be used by the Seller or any of its authorized subcontractors or representatives in any manner except for the purpose of fulfilling this Order. The Seller assumes all risk and liability for loss of or damage to the Company's property in its custody or control, except for normal wear and tear, and shall insure such property at its own expense for an amount at least equal to the replacement cost thereof, with loss payable to the Company and such property shall be subject to removal at the Company's written request, in which event the Seller shall prepare such property for shipment and shall redeliver to the Company in the same condition as originally received by the Seller, reasonable wear and tear expected, all at the Seller's expense.

Unless previously known to the Seller free of any obligation to keep it confidential, all information of the Company shall be kept confidential by the Seller and such information and other property of the Company shall be used only in performing this Order and may not be used for any other purposes. This Order is confidential between the Company and the Seller, and it is agreed by the Seller that none of the details connected herewith shall be published or disclosed to any third party without the Company's prior written consent.

The Seller shall, not later than the date of delivery, provide free of charge any and all information and drawings (excluding manufacturing drawings) which are necessary to permit the Company to install, commission, operate and maintain the Goods. Such information and drawings shall be supplied in such number of copies agreed upon or at least one copy of each.

# **12. INTELLECTUAL PROPERTY**

The Seller hereby grants to the Company a non-exclusive, assignable, transferable, sublicensable, royalty-free, worldwide license to any of the Seller's or its supplier's intellectual property to the extent same is required for use of the Goods sold and services performed under this Order. The Seller warrants that the Goods sold and services performed under this Order do not, and will not, infringe any valid patent, copyright, trademark, trade secret, industrial design or any other intellectual property interest owned or controlled by any other person, and the Seller agrees to indemnify, defend and hold harmless the Company, its officers, employees, agents, representatives, successors, assigns and any of the Company's customers buying or using the Goods or services specified herein, from any all losses, liabilities, damages, penalties, injuries, claims, demands, actions, suits, costs and expenses (including, without limitation, reasonable attorney and other professional fees and



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disbursements) arising out of a claim or suit at law or equity for actual or alleged infringement of such intellectual property interests, by reason of the buying, selling or using the Goods or services supplied under this order, and the Seller will assume the defense of any and all suits and will pay all costs and expenses incidental thereto. If buying, selling or use of said Goods or services is enjoined, then the Seller shall, at its own expense and at the Company's option, either procure for the Company the right to continue buying, selling and using said Goods or services or replace the same with a non-infringing equivalent; or remove said Goods or services from commerce and refund to the Company the purchase price and the related transportation and handling costs thereof. Unless otherwise agreed to in writing by the Seller and the Company, all right, title and interest in any inventions, developments, improvements or modifications of or for goods and services delivered hereunder shall exclusively belong to the Company as part of this work for hire.

# 13. CHANGES

The Company shall have the right, at any time, to make changes to any Order, including, without limitation, quantities, specifications, delivery schedules, method of shipment and packaging. If such changes affect delivery or the amount to be paid by the Company, the Seller shall notify the Company within ten (10) days following a change requested by the Company with the Seller's proposal for adjustments to price or schedule along with sufficient supporting data to justify such adjustments for the Company's consideration and discussion with the Company. Any request from the Seller for a price increase or extension of time for delivery shall not be binding upon the Company unless evidenced in the Company's change order. If the Seller and the Company fail to agree upon any adjustments to the price or time to perform, then the Seller agrees to proceed promptly and diligently with the prosecution of the requested changes as set forth in the applicable change order and any disputes that remain unresolved between the Seller and the Company after thirty (30) days with respect to any change order shall be subject to the dispute resolution process as provided for in these Conditions.

# 14. CANCELLATION

The Company may cancel this Order at any time for its convenience, in whole or in part, by giving written notice to the Seller. Upon receipt of such cancellation notice, the Seller shall immediately act so that no further costs are incurred, and shall thereafter do only such work as may be necessary to preserve and protect work already in progress and to protect material and goods at the work site or in transit thereto. All cancellation claims must be submitted by the Seller in writing to the Company within fifteen (15) days of the order cancellation date. Except as otherwise required by applicable law, the Company's sole obligation for cancellation under this section shall be to reimburse the Seller for (a) those services actually performed and for those Goods actually shipped and accepted by the Company up to the date of cancellation, and (b) reasonable and documented costs incurred by the Seller for unfinished goods, which are specifically manufactured for the Company and which are not standard goods of the Seller, as of the date of cancellation. In no event shall the Company be responsible for loss of anticipated profit nor shall reimbursement exceed the Order value.

## **15. FORCE MAJEURE**

Din the event of war, declared or undeclared, acts of terrorism, fire, flood, strike, riot, act of governmental authority, acts of God or other similar contingencies beyond the reasonable control of the Seller, the Seller shall notify the Company of such delaying event or occurrence and take all steps necessary to end such delay, including procurement of materials from alternate sources and acceleration of activities to meet the Company's schedule. If, in the Company's discretion, the delay is not capable of prompt remedy, the Company may terminate this Order for its own convenience pursuant to the terms of these Conditions. Neither party shall be liable for damages resulting from delays arising out of causes beyond its control, including but not limited to, acts of God, acts of any government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and severe weather, nor shall such delay affect the remainder of this Order.

# **16. COMPLIANCE WITH LAWS**

The Seller warrants that, in the performance of this Order, the Seller and all Goods and services provided hereunder will comply with all applicable national, local and foreign laws, statutes, ordinances, codes, regulations, international conventions rules and orders now in effect or which may become effective and which may apply to the Goods or services provided hereunder.

## 17. EXPORT CONTROLS; ANTI-BRIBERY LAWS

The Seller will comply with all applicable export and re-export control laws including, without limitation, laws related to export licensing, clearances and consents, in connection with performing its obligations hereunder. The Seller shall inform the Company of any applicable (re-) export license, clearance or consent requirements for the Goods under local (the country from which the Seller will export the Goods) export control and customs laws and regulations, as well as such laws and regulations of the country of origin of the Goods, and provide any other related information or documentation that the Company may reasonably request.

The Seller agrees that it and its employees and representatives will comply with any and all anti-bribery and anti-corruption laws having jurisdiction over the Seller, and will in all cases comply with the U.S. Foreign Corrupt Practices Act. If the Seller fails to meet its obligations in this paragraph, Seller shall defend, indemnify and hold the Company harmless from and against any fines, penalties and/or damages resulting there from. In addition, the Company may, at its discretion, terminate this Order without any further liability or obligation.

## 18. RECORDS

The Seller will maintain complete and accurate records regarding production and manufacture of Goods for a minimum period of seven (7) years following expiration of the Contract. Upon reasonable advance notice, the Company may inspect and make copies of such books and records during normal business hours to verify compliance with these Conditions.

# **19. LIMITATION OF LIABILITY**

To the maximum extent permitted by applicable law, in no event shall either party be liable hereunder for any claims for indirect, incidental, special, consequential or punitive damages or losses, loss of production and loss of profit, all of which are expressly excluded. The said exclusion of liability shall not apply in the case of intent or gross negligence or if the Seller negligently causes damage to life, body or health. Furthermore, the exclusion of liability shall not apply in cases of negligent breach of a fundamental condition of the contract ("wesentliche Vertragspflichten"). Nor shall the exclusion of liability apply in cases of strict liability under the Product Liability Act ("Produkthaftungsgesetz"), for defects of the Goods causing death or personal injury, or damage to items of property used privately. Neither does the said exclusion apply in the case of damage attributable to fraudulent concealment or under a specific guarantee granted.

# 20. GENERAL PROVISIONS

Any term found to be illegal or unenforceable shall be severed and shall not, in any way, affect the validity of the Contract. The Company's failure to enforce any rights or remedies available in the event of the Seller's default shall not constitute a waiver and shall not bar the enforcement of such rights should the default continue as in



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the event of future defaults. The Contract is entered into in Germany, and shall be construed in accordance with the laws of Germany, to the exclusion of any other legal system. The parties will use reasonable efforts to amicably settle any dispute arising under the Contract. If no amicable settlement can be reached with respect to any such dispute, the parties expressly agree that all such disputes shall be finally settled under the Rules of Arbitration of the International Chamber of Commerce by one or more arbitrators appointed in accordance with the said Rules. The Seller shall not assign the Contract or any order, or any interest therein, or any rights hereunder, without the prior written consent of the Company. The Seller shall not be entitled to perform any of its obligations under the Contract by use of sub-contractors without the prior written consent of the Company. The Company shall be entitled to assign or sub-contract the whole or part of its obligations under the Contract. The obligations of the parties under this Order which by their nature would continue beyond termination, cancellation or expiration of this Order, including, but not limited to those in Sections 7, 8, 9, 11, 12, 16, 17, 18, 19 and 20, shall survive termination, cancellation or expiration of this Order. In the event of any conflict between these Conditions and the Order, the terms specified on the face of the Order shall prevail.

